

Atos

III Conferenza Nazionale

Cybersecurity nelle Infrastrutture critiche:
tipologie di rischio e risposte di sistema

20 Gennaio, 2020

Cybersecurity e protezione dati: rischi e danni nella prospettiva della trasformazione digitale



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Head of BDS CyberSecurity –Italy & CEE

Atos

Atos ID card



110,000
experts worldwide

**Leading pure
player in Europe¹**
Top 5² digital world leader

€1.2bn
2019e operating
margin

€11bn
2019e revenue



**Worldwide IT
Partner**
Of the Olympic and Paralympic
Games



Present in
73 countries

c. 5,000 patents
c. €250m R&D
per annum

Note: Data as of December 31, 2018

1) First European player 2) Pro-forma Syntel acquisition

Atos in Cybersecurity

European #1 in providing cybersecurity services

4500+
security
professionals

50 million
security events
managed each hour

170 million
PKI certificates
issued

1.37 million
unique IPs scanned
for vulnerabilities

3 million
endpoints
secured by Atos

3.5 million
IoT devices
secured

Leader & Number 1 Managed Security Services Provider in EMEA

Leader & Number 4 Managed Security Services Provider Worldwide

Leader Security Services Provider in EMEA

Strong Performer Security Consulting Services Worldwide



R&D - Strategy & Innovation



From the whiteboard to the real world



As the trusted partner for your digital Journey, Atos does not only design, integrate and operate customer specific solutions based on our partners' technology.

It also develops high-end technologies, products and its own IP that bring unique additional value in performance and security.

18
R&D labs in
9
Countries

5,000
Patents

250M€
R&D Budget

Innovating for business and social impact

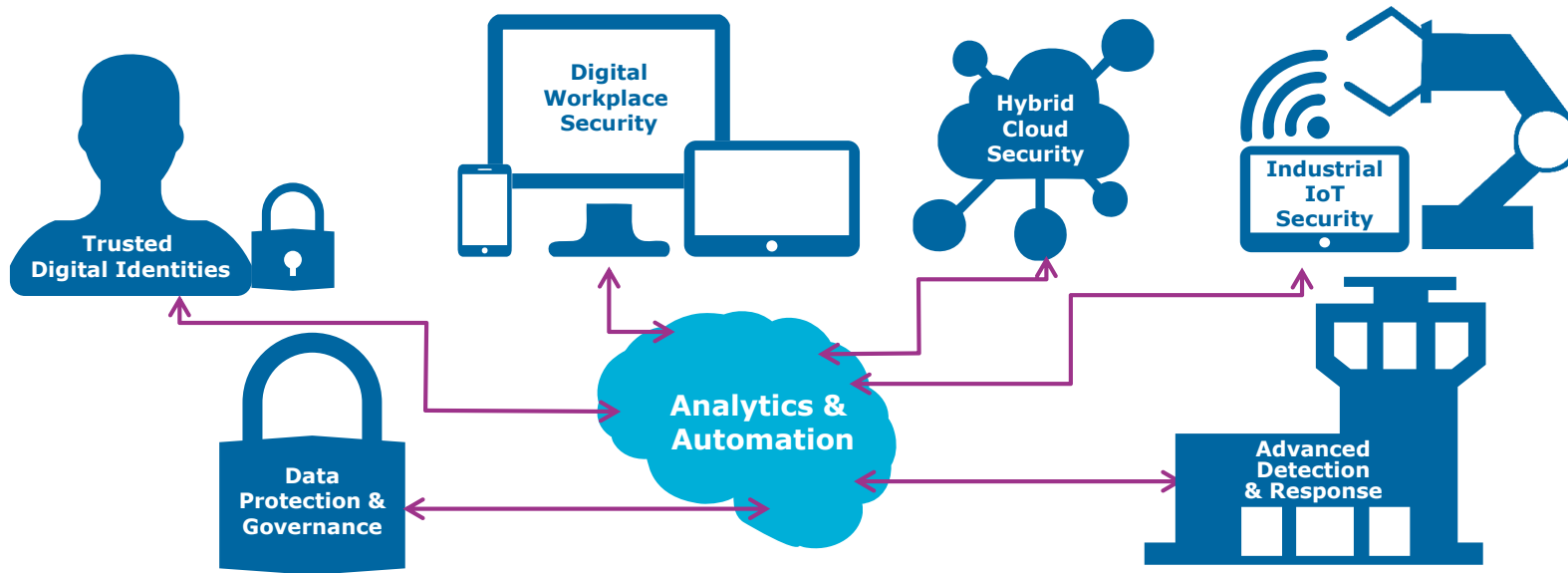
Atos R&D centers cover strategic domains such as: Payment & e-commerce, Industry 4.0, Cognitive Computing & Data Analytics, Internet of Things, Unified Communications and Collaboration, Next generation infrastructures and applications, Collaborative workplace, Cybersecurity and Cloud Solutions.

Trust unleashed with Analytics & Automation

Atos Cybersecurity value propositions



Predict – Prevent – Detect – Respond



Consulting – Technologies – Integration – MSSP

Consulting approach



BDS Global Consulting Services Assess-Strategy-Protect-Comply



- Enterprise Program Risks
- Business Process Risks
- Due Diligence Requirements



- Business & Risk Alignment
- Business Continuity/DR
- IT Vendor Risk Management
- IT Acquisition Risk Management
- IoT and OT Security
- Transformation

- Governance Development
- Policy & Control
- Process & Procedure
- IT Asset & Change Management
- Merger, Acquisition & Divestiture
- Audit & Compliance Planning
- Virtual CISO & Advisory Services

- SOC Advisory/Incident Response
- Secure Architecture & Design
- Risk Analysis & Reporting
- Enterprise Risk Management
- Third Party Risk Management
- Behavioral analytics
- Dark Web
- IAM Consulting/Architect (design, sell tech)

Some topics to be addressed



- ▶ How Mature is our organization regarding Information Management, Security and Risk management and Record Management ?
 - Are we compliant to GDPR, a/o PSD2, a/o DM, a/o D.L. 105/2019 ?
 - In most organizations studies revealed that IT-departments and Data Security departments can act in different growth phases regarding maturity
 - Transformation to Cloud-environments and usage of apps reveal new challenges

- ▶ Public & Private Purchase process
 - Efficiency and performance: RFP management (e.g. bidders selection, evaluation criteria, etc)
 - Fulfillment of Customer requirements

Thanks

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